

SAME Federal Contracting Opportunities 2009 Program

USACE Overview of Transatlantic Division

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US Army Corps of Engineers
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Agenda

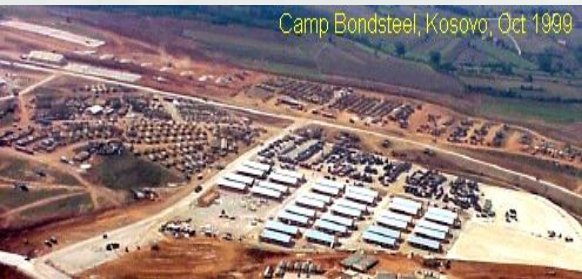
- USACE 101
- CENTCOM Overview
- USACE Reorganization
- Transatlantic Division Overview
- Challenges & Opportunities
- USACE Contracting POCs
- Questions



USACE 101- Support & Capabilities

Military Programs

- Military Construction
- Installation Support
- Environmental Restoration
- Stability & Reconstruction Ops



Real Estate



- Acquire, Manage & Dispose
- DOD Recruiting Facilities
- Contingency Operations

Homeland Security



- Critical Infrastructure
- Anti Terrorism Planner
- The Infrastructure Security Partnership

Interagency Support

- DOD
- Federal
- State
- Local
- International



Research & Development

- Military Engineering
- Terrain & Geospatial
- Structures
- Environment
- Water Resources

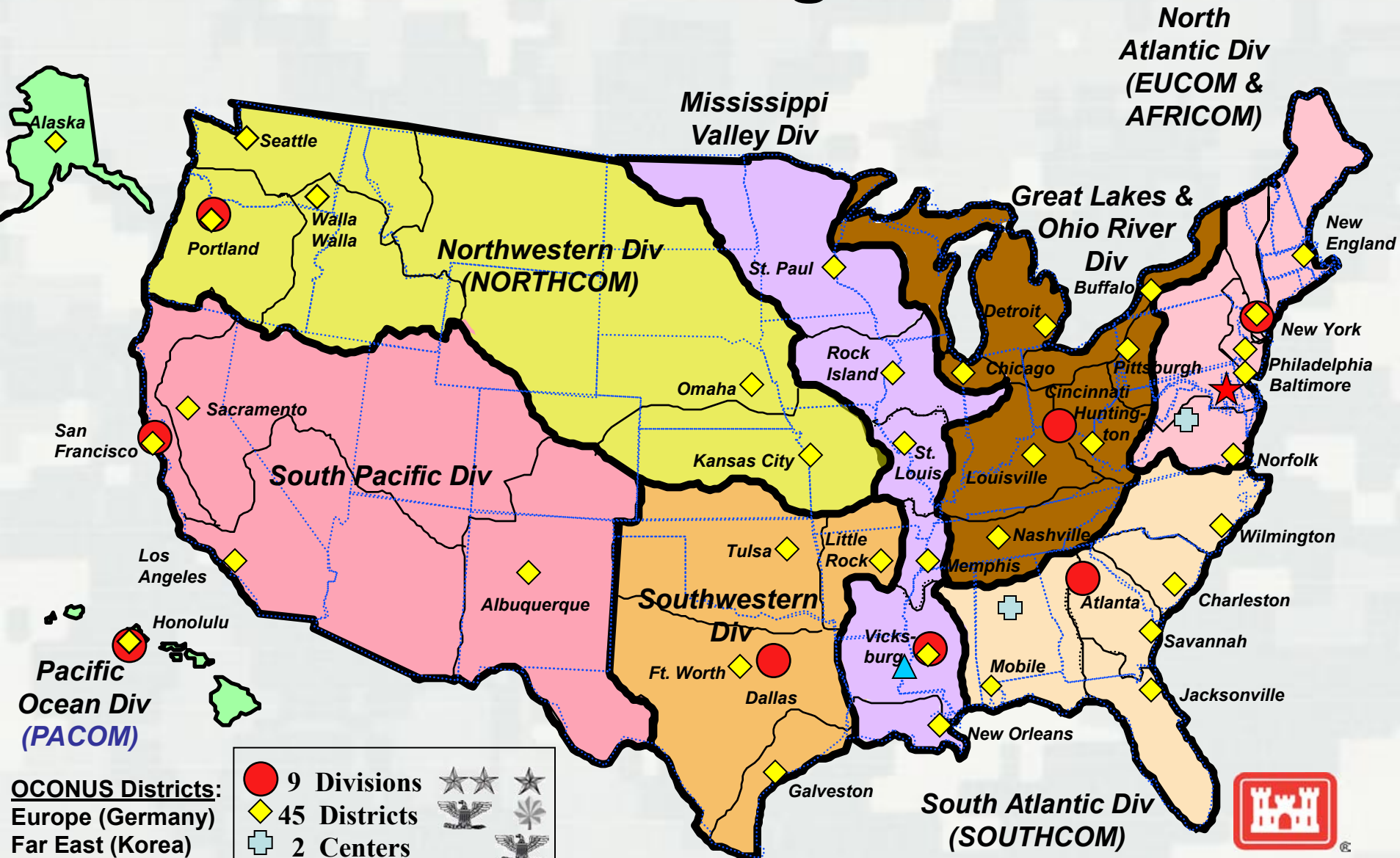


Civil Works



- Navigation, Hydropower
- Flood control, Shore Protection
- Water Supply, Regulatory
- Recreation, Disaster response
- Environmental Restoration

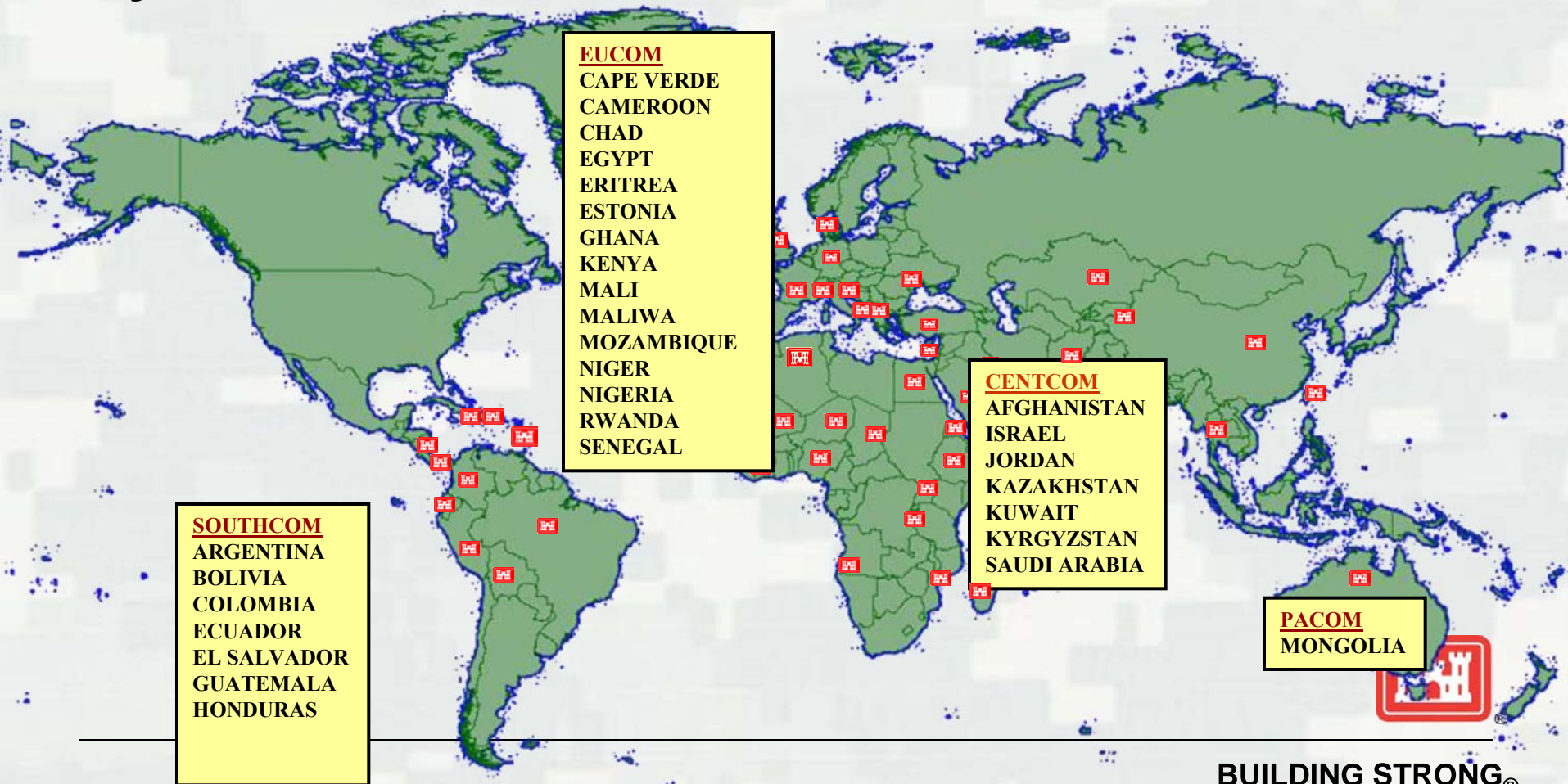
USACE Regions



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USACE Global Reach

- Engagement: 100+ Countries
- Physical Presence: 33 Countries



Situation – CENTCOM AOR

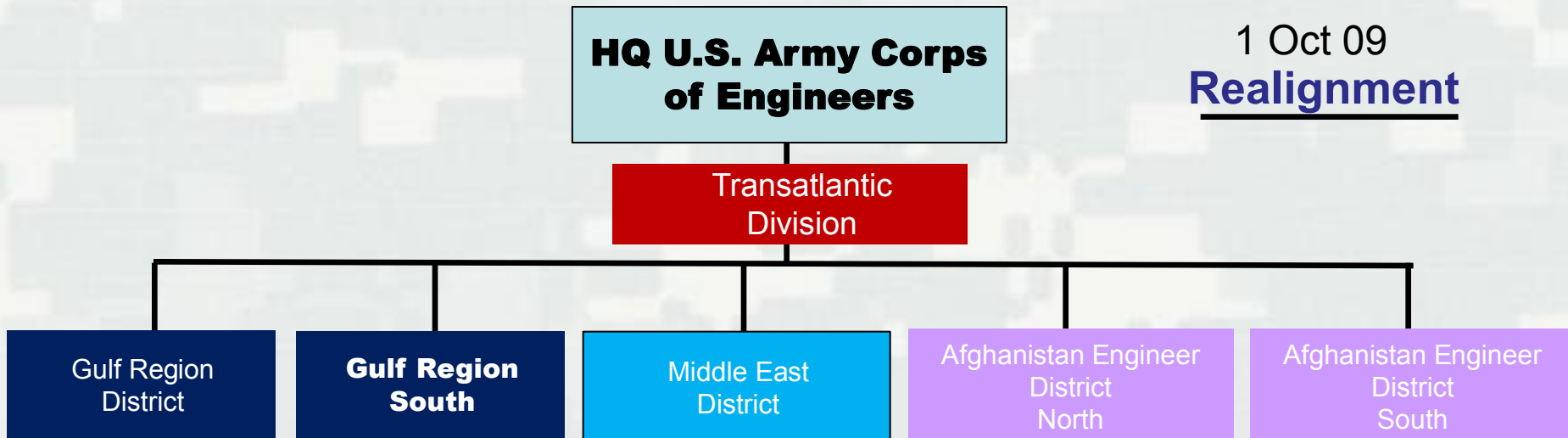
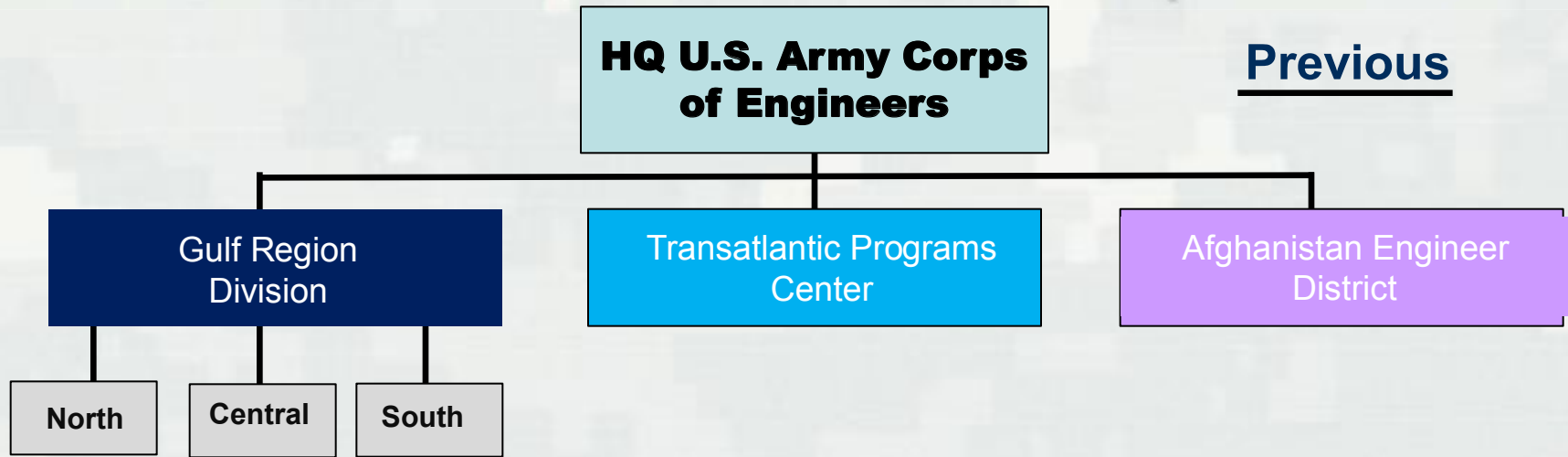


CENTCOM Mission:
With national and international partners, U.S. Central Command promotes cooperation among nations, responds to crises, and deters or defeats state and non-state aggression, and supports development and, when necessary, reconstruction in order to establish the conditions for regional security, stability, and prosperity.



USACE Realignment

USCENTCOM Area of Operations

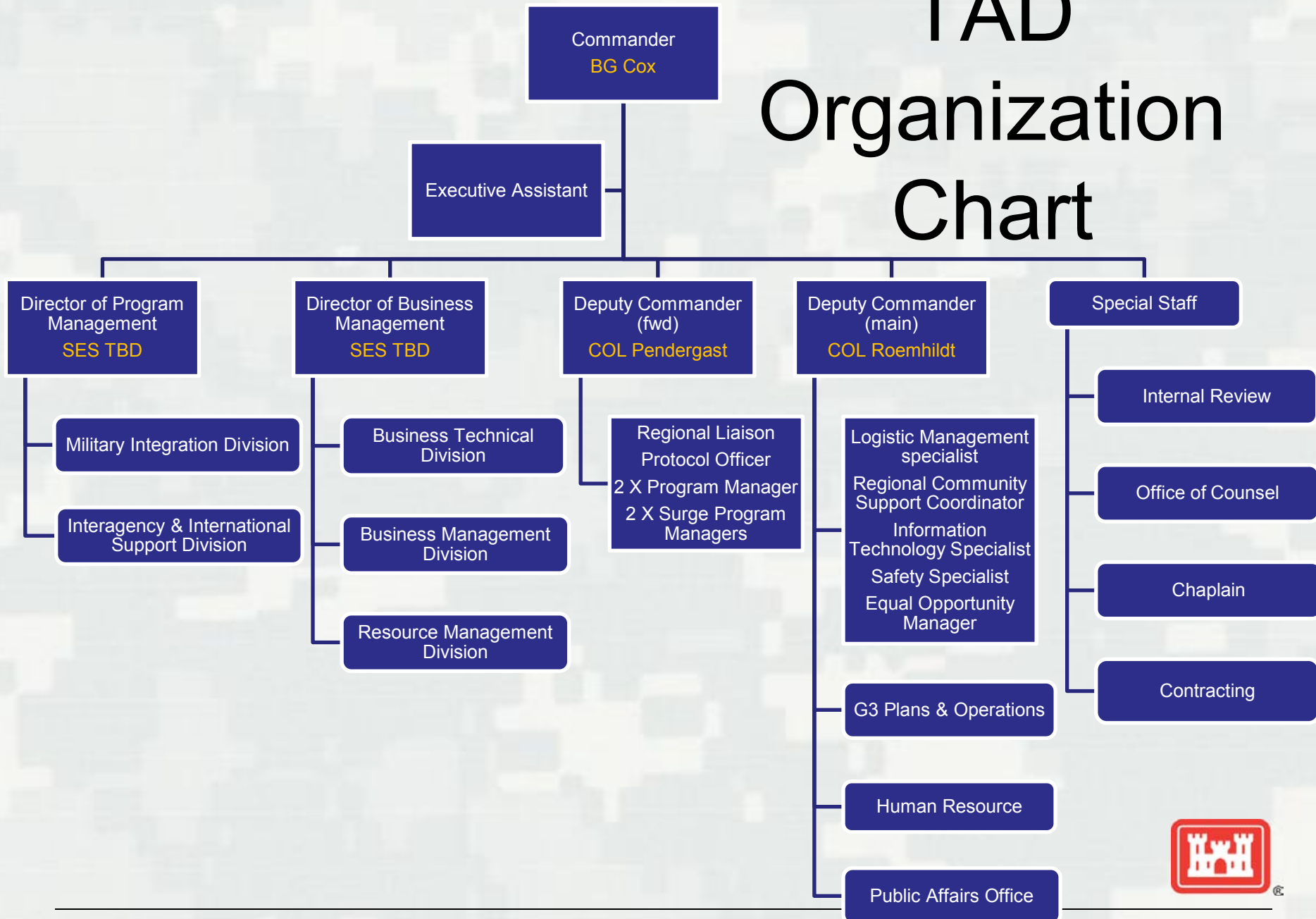


Transatlantic Division Concept

- New Division Command & Control element that provides unity of USACE effort to the CENTCOM AOR
- Opportunity to create Joint Engineering Doctrine
- Creates an organizational framework for future USACE contingency requirements



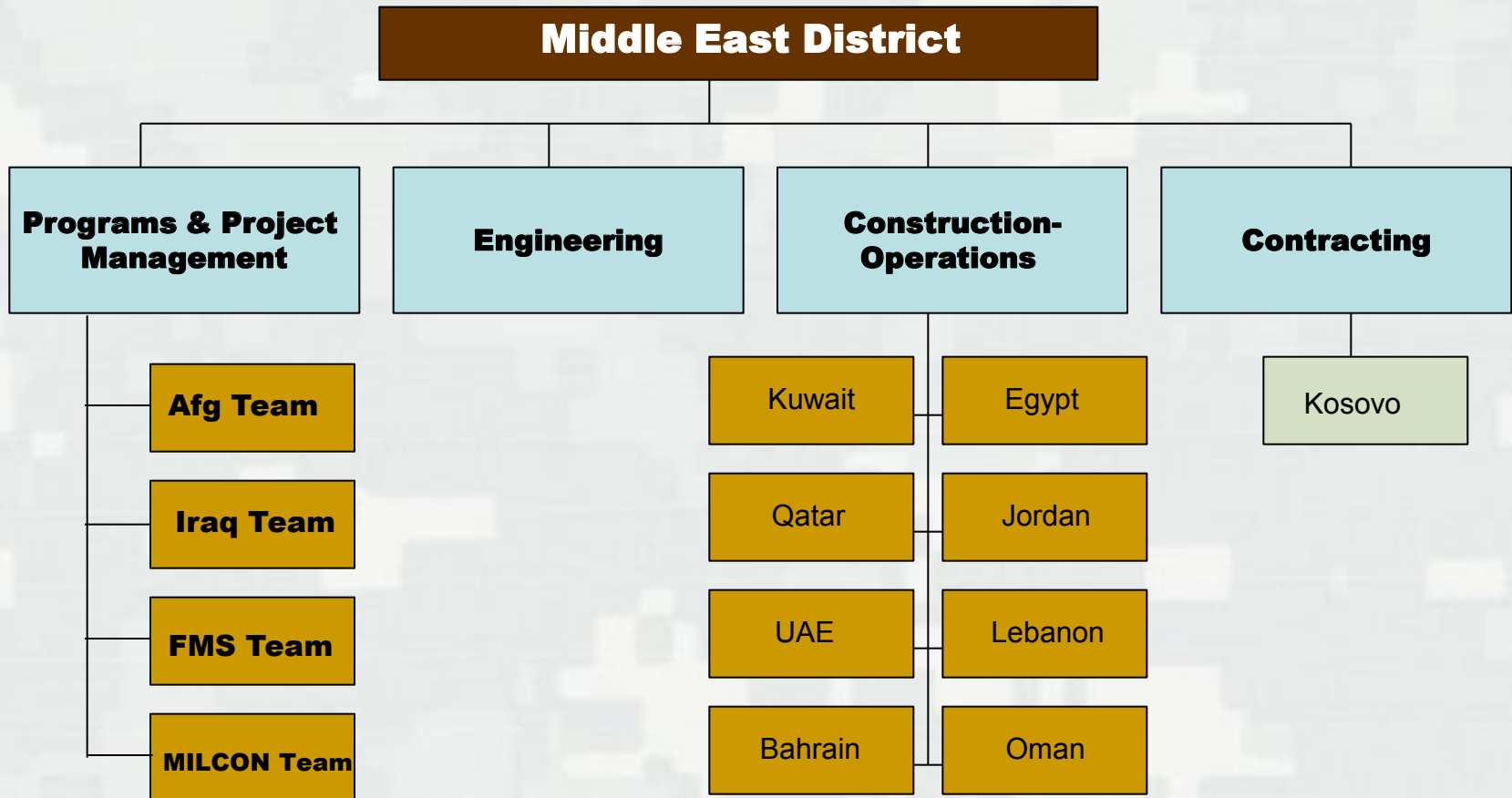
TAD Organization Chart



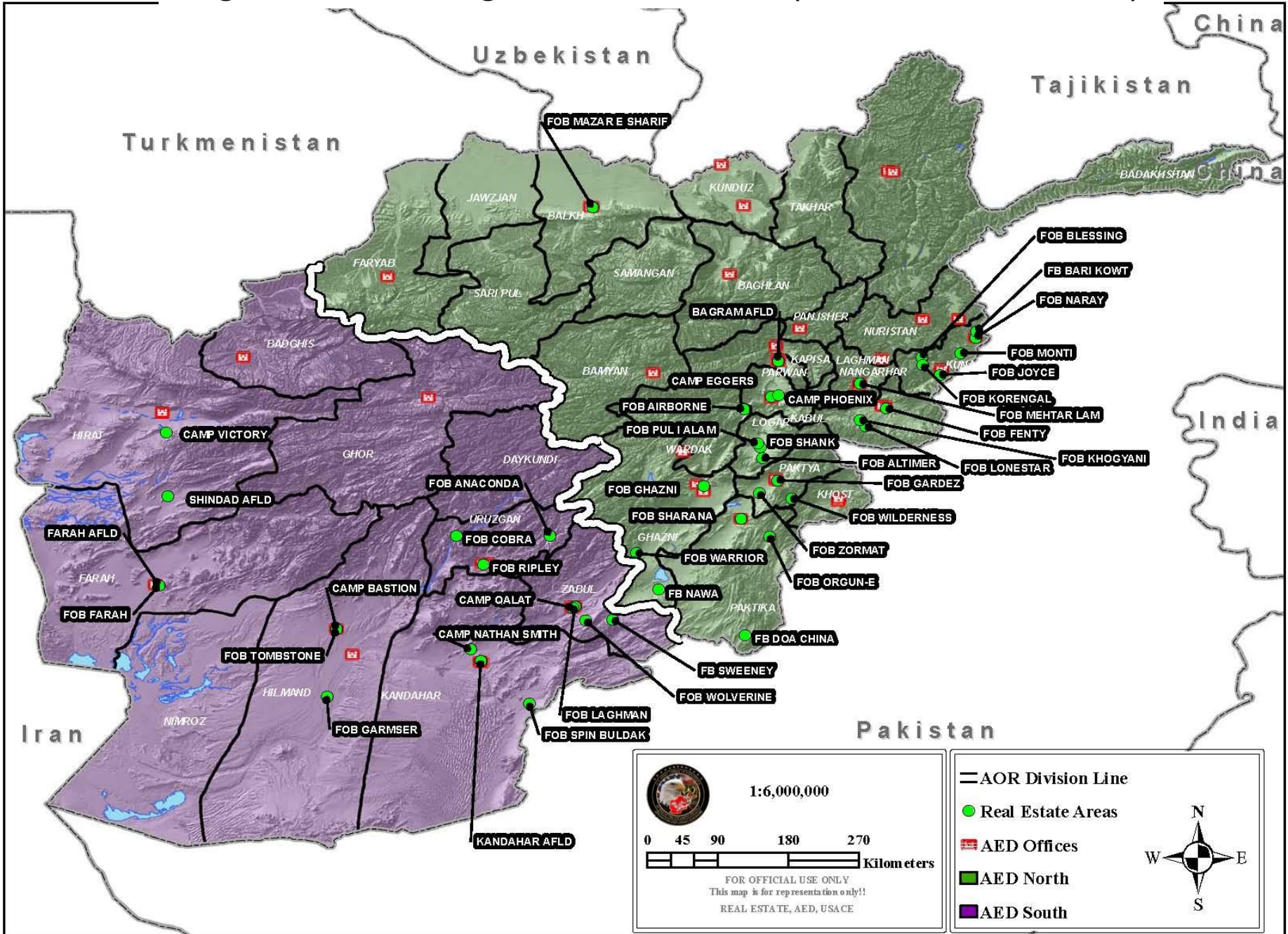
TAD Area of Operations



Middle East District - Project Delivery



Afghanistan Engineer Districts (North and South)

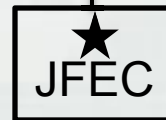


Afghanistan AOR

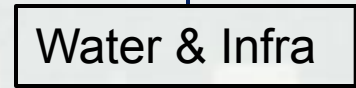
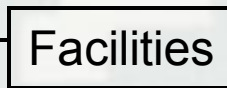
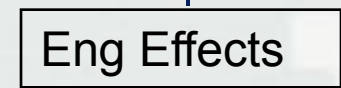
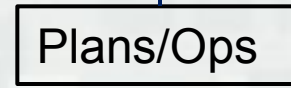
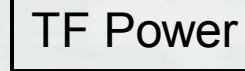
GIRoA



State Dept



Current actions:
• Delineation of roles & responsibilities among eng staff sections



— Tactical Control
- - - Administrative Control



Afghanistan Program

- With the increased troop levels and increased focus on Afghanistan, USACE workload is increasing substantially.
- Over 90 percent of USACE's program in Afghanistan is focused on construction that is directed towards improving security.
 - Over 40 percent is directed towards building facilities to support the development of Afghan Security Forces; and
 - Approximately 50 percent is military construction in support of US Forces.
- USACE is not undertaking a large scale civil reconstruction program in Afghanistan as was executed in Iraq (\$18.4B Iraq Reconstruction and Relief Program -IRRF).
- The projects focusing on civilian infrastructure in Afghanistan are executed through CERP and USAID programs. The projects in these categories represent less than 10% of AED programs in FY09.

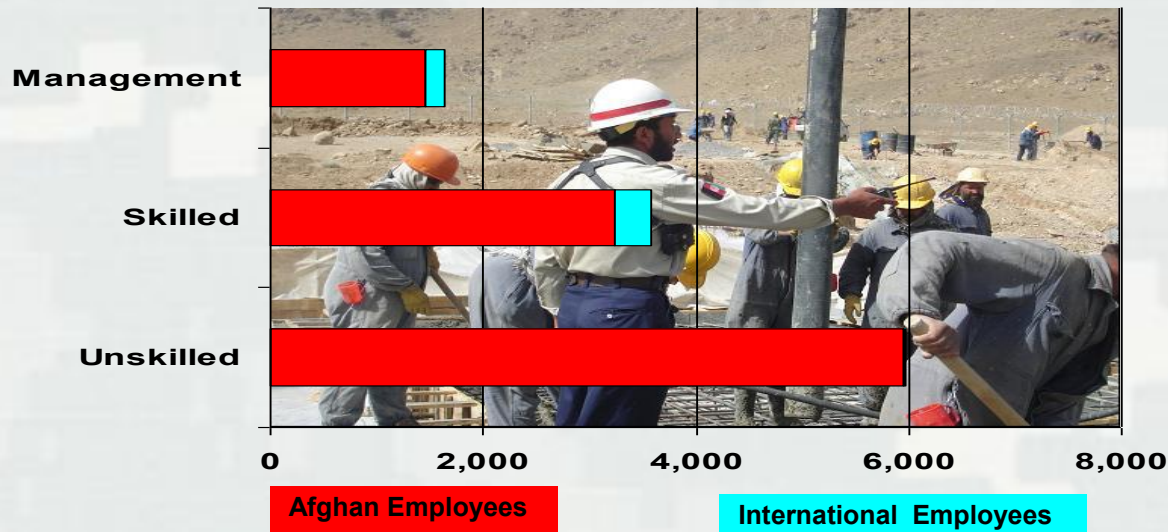


Capacity Development – Afghan First

2009 Summer Data (approximately):

- 39,400 Afghans employed daily
- 95% of workers on AED Projects are Afghans
- 445 Afghans employed by AED
- 80% of AED contract actions were to Afghan firms
- 35% of money obligated to Afghan firms

Average Daily Employment on AED Projects

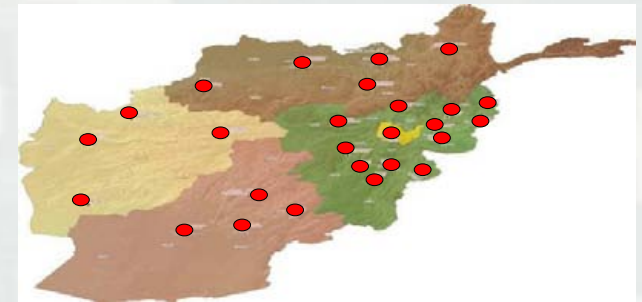


Afghanistan Acquisition Strategy

Best Value Construction

**Afghanistan
Market
Analysis**

Hands-On Construction Mgt.



Detailed Source Selection Process

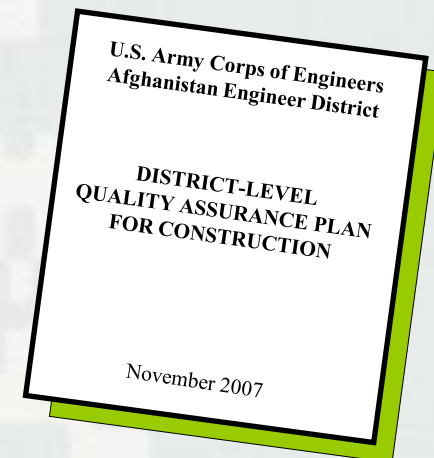
Technical Evaluation

-Source Selection Board evaluates technical factors for each proposal

Price Evaluation

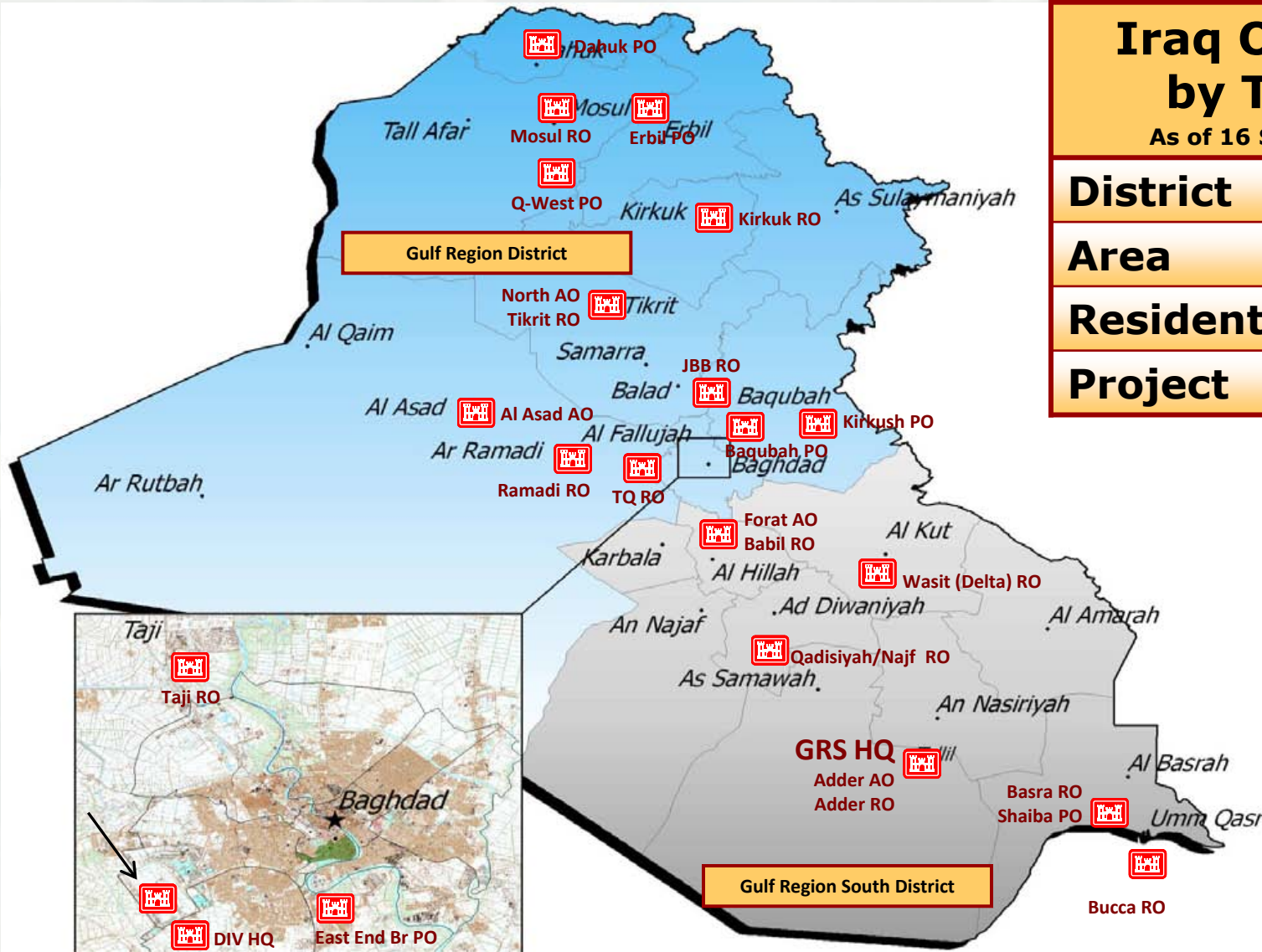
-Determines the completeness and reasonableness of proposal prices, using measures such as the competitive market prices and the Independent Government Estimate (IGE)

Good Quality Assurance



82% of Afghan contractors consider the U.S. military as the most stringent client exhibiting high standards and extremely close professional monitoring

Iraq - Current Disposition (GRD & GRS)



Iraq Offices by Type	
As of 16 SEP 2009	
District	2
Area	6
Resident	17
Project	7



Iraq AOR

GRoI



Task Force Safe

PIO

Ops, Plans & Readiness

Basing & Facilities

GRD

GRS

Energy & Infra

Eng Prg Mgt

Current actions:

- Delineation of roles & responsibilities among engineer staff sections
- USACE FWD function after GRS inactivation (program mgt)

————— Tactical Control
 - - - - - Administrative Control



TAD Major Customer/Stakeholders

- US Central Command and component services
- Department of Defense agencies
- Other US government agencies
- Foreign military forces and foreign organizations



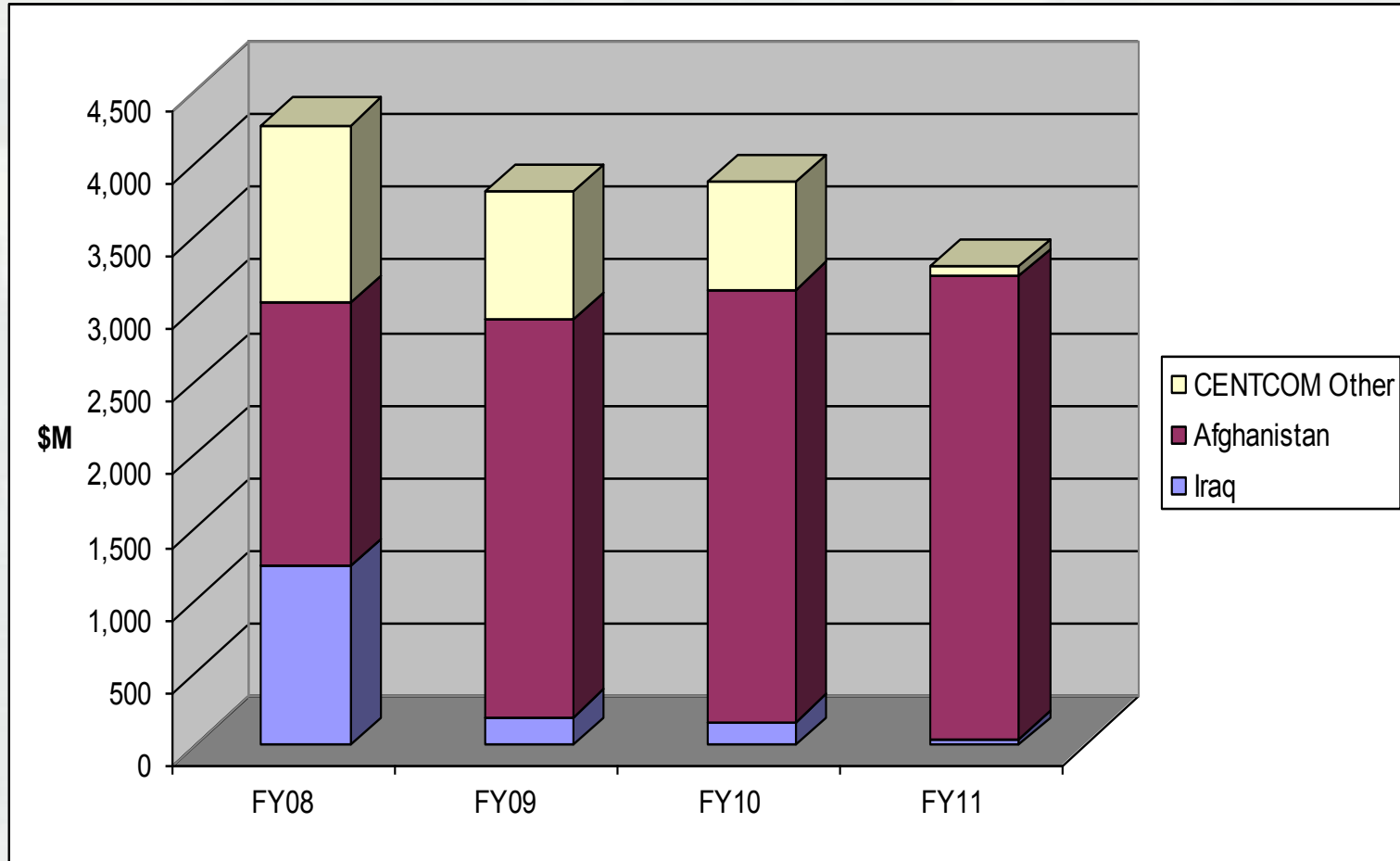
BUILDING STRONG®

Types of Services

- Planning and programming
- Engineering and design
- Construction management
- Operations and maintenance services
- Contracting and acquisition



TAD Division Program



Air Force Programs, US Central Command

- MED is the Program execution agent at US Air Force expeditionary sites in US CENTCOM AOR
- Manage Air Force projects
 - Full responsibility in Arabian Gulf region
 - Collaborate with
 - Afghanistan Engineer Districts
 - Gulf Region District (Iraq)



Air Force Program Overview

- FY09: 16 projects, \$320 million
- FY10: 22 projects, \$520 million
- FY11: 11 projects, \$210 million



BUILDING STRONG®

Values denote programmed amounts

Army Programs, US Central Command

- Program execution agent at US Army expeditionary sites in US CENTCOM AOR
- Manage Army projects
 - For Arabian Gulf region
 - For Iraq and Afghanistan



Army Program Overview

Afghanistan

Types of Projects

Ammo supply

Main supply routes,
roads

Rotary wing parking

Fuel storage

Waste management
complex

Perimeter fence, guard
towers

Medical facilities

- FY09: 38 projects, \$644 million
- FY10: 69 projects, \$888 million
- FY11: 48 projects, \$686 million



Values denote programmed amounts

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Army/Air Force Procurement Strategy, Afghanistan

Types of Projects

Aircraft pavements

Munitions storage

Entry control points

Roads

Fuels projects

RSOI facilities

Housing, barracks,
various buildings

Utilities, infrastructure

Medical facilities

Headquarters facilities

- Packaged projects in remote locations for more efficient contract awards, construction coordination
 - Similar in timelines, types of construction and proximity
 - Use a variety of methods: Design/Build, Full & Open, Best Value, Firm-Fixed Price, and Cost Reimbursement



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Foreign Military Sales (FMS) Programs

- FY09: \$1.5 billion
- FY10: \$200 million
- FY11: \$1.4 billion



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Potential FMS Projects

- Egypt
 - Peace Vector VII
 - Apache facilities
 - Chinook
- UAE Blackhawk facilities
- Kuwait
- Jordan
- Humanitarian projects through FMS, various locations



Services Contracts



- Job order contracts (JOC)
 - Small repairs, minor construction, facilities support
 - Army/Air Force support
 - Various locations, Arabian Gulf
- Operations & maintenance contracts in Iraq & Afghanistan
 - Facilities operations and maintenance
 - Security services
 - Task Force SAFE



IAD: Forecast F Y10 MILCON

Awards

1st Quarter

- ▶ Kandahar, CAS Apron/ASP/Rotary Wing Ramp \$50-100M
- ▶ Kandahar, Rotary-Wing Ramp & Taxiway, Ph 2 \$30-\$75M
- ▶ Kandahar, Airlift Apron & Ramp \$90-120M
- ▶ Kandahar, Avi. Ops Mx Fac/Fighter Shelter/Apron/RSOI \$75-100M
- ▶ Kandahar, Cargo Helo Apron/Relocate Road/Apron \$80-120M
- ▶ Kandahar, Troop Housing Ph 2 \$3-5M
- ▶ Tarin Kowt, Cargo Handling Area \$3-6M
- ▶ Camp Dwyer, Rotary-Wing Ramps & Taxiways, Ph 1 \$20-29M
- ▶ Sharana, Rotary-Wing Ramps & Taxi Ph 1&2/Maint Fac \$70-82M
- ▶ Sharana, Elect Distribution, Ph 1 \$1-4M
- ▶ Shank, Elect Distribution, Ph 1 \$2-5.5M
- ▶ Salerno, Elect Distribution, Ph 1 \$1-4M



TAD: Forecast FY10 MILCON

Awards

2nd Quarter

▶ Airborne, Waste Mgmt Complex	\$3-7M
▶ Bagram, CAS Ramp Expansion/ Ops Mx Fac/Fighter Shelter	\$35-50M
▶ Bagram, Fuel System Ph 6 & 7	\$14-19M
▶ Bagram, Base PAX Term/Base Cargo Term	\$28-38M
▶ Bagram, Construct Access Roads	\$15-23M
▶ Bagram, CMU Barracks Ph 11-14	\$15-21M
▶ Bagram, APS Compound	\$33-40M
▶ Bagram, Temp Housing (2,130 PAX) Ph 2	\$15-22M
▶ Bagram, Drainage System, Ph 1 & 2	\$33-42M
▶ Bagram, SOF Alpha Ramp Complex	\$6-13M
▶ Camp Airborne, Waste Mgmt Area	\$3-7M
▶ Camp Joyce, Waste Mgmt Area	\$3-7M
▶ Camp Joyce, DFAC	\$1-3M
▶ Camp Blessing, Waste Mgmt Area	\$3-7M
▶ Shank, Waste Mgmt Complex	\$5-10M



TAD: Forecast FY10 MILCON

Awards

2nd Quarter (Cont)

- ▶ Salerno, DFAC/Waste Mgmt Complex \$5-10M
- ▶ Ghazni, Waste Mgmt Complex \$3-7M
- ▶ Bostick, Waste Mgmt Area \$3-7M
- ▶ Maywand, Rotary-wing Ramps & Taxiways, Ph 1 \$18-32M
- ▶ Maywand, Fuel Distr. Sys/Fuel Sys Ph 2 \$8-15M
- ▶ Maywand, Troop Housing Ph 1 \$8-15M
- ▶ Maywand, Waste Mgmt Area \$3-7M
- ▶ Camp Dwyer, Contingency Housing \$15-24M
- ▶ Kandahar, Command & Control Facility \$8-15M
- ▶ Kandahar, Waste Mgmt/South Park Roads, Ph 1 \$18-24M
- ▶ Asadabad, Waste Mgmt Area \$3-7M
- ▶ Jalalabad, DFAC \$2-5M
- ▶ Camp Frontenac, DFAC \$1-3M
- ▶ Tarin Kwot, Waste Mgmt Area \$4-8M
- ▶ Tarin Kowt, Fuel Distr. Sys/Fuel Sys Ph 2 \$15-21M
- ▶ Wolverine, Waste Mgmt Complex/Cargo Handling Area \$8-14M



IAD: Forecast F Y10 MILCON

Awards

3rd Quarter

- ▶ Altimur, Waste Mgmt Area \$3-7M
- ▶ Altimur, DFAC \$1-3M
- ▶ Bagram, Coalition Operations Center \$43-51M
- ▶ Bagram, Aviation Support Facility \$1-4M
- ▶ Bagram, Command and Control Facility \$33-39M
- ▶ Bagram, Temp Housing Ph 3 \$17-24M
- ▶ Bagram, Medlog Warehouse \$1-4M
- ▶ Kandahar, Medical Facilities \$2-5M
- ▶ Kandahar, Theater Vehicle Maintenance \$50-57M
- ▶ Camp Dwyer, DFAC \$1.5-3M
- ▶ Camp Dwyer, Waste Mgmt Complex/Cargo Handling Area \$8-14M
- ▶ Maywand, DFAC \$5-8M
- ▶ Tarin Kwot, DFAC \$2-6M



IAD: Forecast F Y10 MILCON

Awards

3rd Quarter (Cont)

- ▶ Kandahar, Tanker Truck Off-Load Facility \$17-25M
- ▶ Camp Wolverine, Fuel System, Ph 1 \$4-8M
- ▶ Camp Wolverine, DFAC \$1-3.5M
- ▶ Gardez, Fuel System Ph 1 \$2-7M
- ▶ Gardez, DFAC \$1-3M
- ▶ Sharana, Ammo Supply Point \$12-16M
- ▶ Kabul, USFOR-A HQ & Housing \$85-100M
- ▶ Jalalabad, Ammunition Supply Point \$32-37M
- ▶ Camp Airborne, DFAC \$1-3.5M
- ▶ Salerno, Fuel System, Ph 1 \$8-14M
- ▶ Salerno, Runway Upgrade \$22-27M
- ▶ Shank, Cargo Handling Area/Water Distr Sys/DFAC \$8-14M



IAD: Forecast F Y10 MILCON

Awards

4th Quarter

- ▶ Kandahar, Warehouse \$15-22M
- ▶ Jalalabad, Perimeter Fences \$1-3M
- ▶ Bagram, Perimeter Fence and Guard Towers \$4-8M
- ▶ Gardez, Tactical Runway \$25-30M
- ▶ Kabul, Camp Phoenix Western Expansion \$34-41M
- ▶ Bagram, Command & Control Fac \$2-6M
- ▶ Altimur, Temp Housing (450 PAX) Ph 1 \$2-4M
- ▶ Airborne, Temp Housing (775 PAX) Ph 1 \$3-7M
- ▶ Shank, Temp Housing (1,100 PAX) Ph 1 & 2 \$10-18M
- ▶ Shank, BDE HQs \$5-10M
- ▶ Jalalabad, Contingency Housing Ph 1 \$4-8M
- ▶ Joyce, Temp Housing (700 PAX) Ph 1 \$3-7M
- ▶ Tarin Kwot, Ammunition Supply Point \$28-37M



Challenges and Opportunities

Challenges

Sustainment
Skilled Labor
Infrastructure/Environment
Security

Opportunities

O&M Contracts
Capacity Development
Planning/Proposal Development
Design & Construction
Ministries & Intl Donors
Force Protection



Contracting with the Corps

- How to Do Business with Us:
<http://www.usace.army.mil/howdoi/contracting.htm>
- USACE Directorate of Contracting:
<http://www.hq.usace.army.mil/cepr/>
- Information for Industry:
<http://www.hq.usace.army.mil/cepr/industry.htm>
- Federal Business Opportunities
<http://www1.fbo.gov/spg/USA/COE/index.html>
- FedTeDS (For sensitive contract materials)
<https://www.fedteds.gov/>
- Trans-Atlantic Division Web Sites:
 - ▶ TAD: <http://www.tad.usace.army.mil/>
 - ▶ AED: <http://www.aed.usace.army.mil/contracting.asp>
 - ▶ GRD: <http://www.grd.usace.army.mil/index.asp>
 - ▶ MED: <http://www.tam.usace.army.mil/Contracting.asp>



Questions



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