



US Army Corps of Engineers



New Jersey Post

***SOCIETY OF AMERICAN
MILITARY ENGINEERS***

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US Army Corps of Engineers



PHILADELPHIA DISTRICT

FY 10

BUSINESS OPPORTUNITIES

Presented by

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Philadelphia District

- Established in 1866
- Workforce:
 - Army (3)
 - Civilian (~500)
- Main Office:
 - Wanamaker Building, Philadelphia
- Field Offices:
 - Operations (7)
 - Construction (4)
 - Regulatory (2)





US Army Corps of Engineers





PHILADELPHIA DISTRICT

- Delaware River Watershed, Atlantic Coastal Plain in NJ, DE
- Serves over 9 million people in PA, NJ, DE, NY & MD
- 550 miles of federal channels, 15,000 square miles, 150 miles of coastline protection
- 1.1 million acres of wetlands
- 1.5 million park visitors





PHILADELPHIA DISTRICT

- **5 dams for flood damage reduction**
- **3 canals, 6 bridges**
- **Military construction at Dover AFB, Ft. Dix & BRAC at APG, MD**
- **Homeport to Hopper Dredge McFarland**
- **Support for Others: MDC, EPA, FAA, NSWC (Bethesda & Philadelphia), Tobyhanna Army Depot, McGuire AFB, USCG, National Park Service, Veteran's Adm.**





US Army Corps of Engineers



Interagency Services



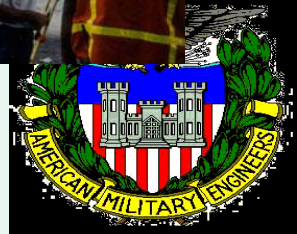
**EPA
(Superfund)**



Coast Guard



FEMA





Navigation



Flood Damage Reduction



Storm Damage Reduction

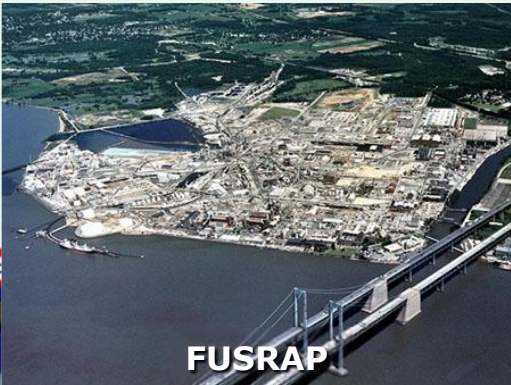


Ecosystem Restoration



Watershed Planning

Civil Works Program



FUSRAP



Emergency Management



Regulatory Program





Military Programs



Dover Air Force Base, DE



Aberdeen Proving Ground, MD



Fort Dix, NJ



**Afghanistan
& Iraq**

**(Contracting
& Volunteer
Support)**





FY 09 SMALL BUSINESS TARGETS

PRIME

SB	38%	SDB	18%
WOSB	5.8%	HUBZone SB	10%
SDVOSB	3.0%	HBCU/MI	13%

SUBCONTRACTING

SB	70%	SDB	6.2%
WOSB	7.0%	HUBZone SB	9.8%
VOSB	3.0%	SDVOSB	0.9%





SMALL BUSINESS STATISTICS

Total CONUS Obligations	\$704,583,517
Small Business	377,864,998–53.6%
Small Disadvantaged Bus.	142,783,369 –18%
Women Owned	42,606,763 – 5.8%
HUBZone	86,911,788 –12.3%
Serv. Disabled Vet. Owned	19,615,512 – 2.8%





US Army Corps of Engineers



American Recovery and Reinvestment Act

Philadelphia District - FY 09

53 Actions - \$77,153,602

Support for Flood Control, Environmental Cleanup, Dredging, Bridge and Roadway Repairs





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Federal Procurement Data System- Next Generation –

***American Recovery and Reinvestment
Act Obligated Dollars***

www.fpdsng.com





MARINE DESIGN – SHIPBUILDING

PROJECT

VALUE

Dredge Wheeler Repowering	7 Mil
2 Striker Barges (Rock Island)	5 Mil
Rock Island Towboat Replcmnt	2 Mil
Rock Island Towboat Replcmnt	8 Mil
M/V StrongTowboat Replcmnt(RI)	10 Mil





MARINE DESIGN – SHIPBUILDING Cont'd

PROJECT	VALUE
Dredge McFARLAND Ready Reserve Status	8.5 Mil
Dredge McFARLAND Asbestos Removal	1 Mil
Snag Barge (Memphis)	11Mil
6 Work Barges (Mobile)	5 Mil





MARINE DESIGN – SHIPBUILDING

Cont'd

PROJECT	VALUE
Dredge POTTER Texas Deck Rehab	4.0 Mil
Dredge POTTER Pump Replacemnt.	1.5 Mil
Dredge POTTER ICMS Ctrl Sys	1.4 Mil
Crane Barge (Memphis)	8.5 Mil
Service Base Mooring Rplcmnt Pile Clusters (St. Paul)	12 Mil





CIVIL WORKS PROGRAM

Project	Description	Value
Delaware River Channel, PA, NJ	Dredging	15-20Mil
Atlantic City East Point, NJ	Beach Nourishment Gabions	5-10Mil 785K





FY 10 Dredging Program

PROJECT	VALUE	ADV.
MD, Delaware River to Chesapeake Bay, DE & MD	1.4 Mil	1 st Qtr.
MD, Wilmington Harbor, DE	1.2 Mil	3 rd Qtr.
MD, Delaware River, Phila. To Sea	7.0 Mil	1 st Qtr.





OPERATION & MAINTENANCE

PROJECT

VALUE ADV.

Summit/Reedy Pt. Bridges Gusset Plate Analysis	250K	1 st Qtr.
Summit Bridge Corrosion Protection	13 Mil	4 th Qtr.





OPERATION & MAINTENANCE C&D Canal

PROJECT	VALUE	ADV.
Lime Application Court Court House Pt., MD	\$ 120K	3 rd Qtr.
Night Lighting	175K	1 st Qtr.
Microwave Contract	125K	2 nd Qtr.





OPERATION & MAINTENANCE FT. MIFFLIN, PHILA., PA

PROJECT	VALUE	ADV.
Security Guard Svcs.	\$ 180K	1 st Qtr.
Janitorial Services	60K	1 st Qtr.





OPERATION & MAINTENANCE BLUE MARSH LAKE, PA

PROJECT	VALUE	ADV.
Grass Mowing	\$ 60K	3 rd Qtr.
Water Supply Maintenance	70K	1 st Qtr.
Janitorial Services	110K	1 st Qtr.





FY 10 A/E Actions

Bridge Inspections

Groundwater Monitoring

Environmental Monitoring

Water Control/Water Quality Analysis

Bank Stability Monitoring/Instrumentation

Disposal Area Monitoring/Instrumentation Reading

Feasibility Studies





ARCHITECT/ENGINEER INDEFINITE DELIVERY CONTRACTS

DESCRIPTION

General Engrg. to support
Tobyhanna Army Depot (2)

VALUE

1 Mil/yr/5 yrs





LEASE OF HEAVY EQUIPMENT

PROJECT	VALUE	ADV.
Penns Neck	\$600K	2 nd Qtr.
Ft. Mifflin Area C	500K	2 nd Qtr.
Killcohook #2	400K	2 nd Qtr.
Oldmans	300K	2 nd Qtr.
Pedricktown North	500K	2 nd Qtr.
Pedricktown South	500K	2 nd Qtr.
Wilmington North	900K	2 nd Qtr.





MILITARY CONSTRUCTION

Dover AFB

PROJECT	VALUE	ADV.
Consolidated Communication Facility	12 Mil	1st Qtr.
C-5/C17 Maintenance Training Facility	5 Mil	1st Qtr.





MILITARY CONSTRUCTION- C4ISR, PH. 2 ABERDEEN PROVING GROUND, MD

PROJECT	VALUE	ADV.
Integration Facility	10-25 Mil	Mar 10-SBSA
Road Improvements	5-10 Mil	Jan 10
HubZone		
Sewer/Lift Station	1 Mil	Dec 09

8(a)





OCONUS SUPPORT

FY 09 OBLIGATIONS - \$286 MIL

200 Actions

FY 10

PROJECT

VALUE

IDIQ Electrical Work

100Mil/3yrs





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Information!!





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Department of Defense Contractors CENTRAL CONTRACTOR REGISTRATION (CCR)

<http://www.ccr.gov>





SMALL BUSINESS COMPETIVENESS DEMONSTRATION PROGRAM

- FAR Subpart 19.10, DFARS Subpart 219.10
- Policy Directive 25 May 1999 – Small Business Set-Asides (SBSA) Suspended for certain Designated Industry Groups (DIGS)
- Annual Review of DOD Small Business Participation
- FY 07 – DOD less than 40% in certain DIGS
- Individual organizations – less than 35% SB participation for Architect & Engineering Services and Construction Subsectors





SMALL BUSINESS COMPETIVENESS DEMONSTRATION PROGRAM (Cont'd)

- **SBSA reinstated for Department of the Army, Navy and Air Force for:**
 - Construction, Subsector 236, Construction of Buildings**
 - Construction, Subsector 237, Heavy & Civil Engineering**
 - Construction NAICS 237120-**
- **Department of the Army – Construction, Subsector 238, Specialty Trade Contractors -NAICS 238110, 238290, and 238350, Architect & Engineering Services (including Surveying & Mapping) and Refuse Systems & Related Services**





REMEMBER

CONTRACTS AWARDED IN EXCESS OF \$500,000 (\$1 MIL FOR CONSTRUCTION) REQUIRE A SUBCONTRACTING PLAN IF THERE ARE SUBCONTRACTING OPPORTUNITIES. IF THE PLAN IS NOT ACCEPTABLE TO THE CONTRACTING OFFICER, THE OFFER/BID WILL BE INELIGIBLE FOR AWARD.





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SubContracting Opportunities

www.nap.usace.army.mil

Under Doing Business With Us, click on

Solicitation/Bid Information

Award Results

Includes Contract No. & Amount, Contractor Name & Address, Contracting POC





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QUESTIONS?



